

JOB OFFER

HEAD OF INDUSTRY LIASON UNIT

The UAB Research Park (PRUAB) is a non-profit organization created in 2007 by the Autonomous University of Barcelona (UAB), the Higher Council for Scientific Research (CSIC) and the Institute of Research and Technology (IRTA). Its mission is to promote and enhance the technology and knowledge transfer activities of its members, encourage entrepreneurship through the creation of new businesses based on research and generally facilitate interaction between research, business and society.

The Research Park provides services to UAB's research departments.

The role

The UAB Research Park is seeking an Industry Liaison Manager to maximize the social and business impact of the research activity and results obtained by the UAB researchers.

The successful candidate will:

- Design and implement a plan to boost Co-operative Innovation with Industry aiming to create value for the UAB research community and the industrial partners, thereby contributing to accelerate the adoption of new knowledge and technologies.
- Improve visibility of research activities and enable companies to access the UAB research capacities.
- Nurture strong working relationship with innovation and industry experts with the aim to understand current challenges and to anticipate future needs.
- Engage the UAB scientific community to solve innovation challenges for industrial applications.
- Create regular forums and organize expert-level workshops for formal and informal interaction and knowledge exchange between UAB research community and innovation stakeholders.
- Pro-actively seek funding for research and innovation projects and support UAB researches in the preparation of grant proposals linked with industry
- Promote agreements with innovation and industry partners and perform research alliance function.

About the team

The Industry Liason Unit (ILU) engages with UAB's scientists having the ambition to transfer scientific results into the marketplace or to solve innovation

challenges for industrial applications. Our aim is to ensure a positive impact on society out of the knowledge and technology developed at UAB.

Professional experience

- Expertise in managing innovation driven research projects
- Industry expertise or equivalent and understand Industry innovation ecosystem
- Motivation and interest to be part of the innovation and business development activities at UAB
- Capacity to analyze extensive and complex technical documents in various fields and extract the key information
- Manage teams

The candidate will also have experience in

- Business development, technology transfer and innovation processes
- Working in or with a University, a Technology Centre or in a research-intensive organization
- Performing industry liaison and/or alliance roles
- Being in contact with academic research

Education and training

- PhD

Languages

- Proficient in English, Catalan and Spanish.

Technical skills

- Written skills to elaborate financial, business reports and marketing material
- Advanced MS Office skills

Competences

- Skills to establish and coordinate research and/or business collaborations including private and public entities
- Skills to manage a team
- Highly developed organization skills
- Excellent communication and inter-personal skills

- Ability to build meaningful relationships with different stakeholders across the science innovation and industry
- Goal oriented

The Offer – Working Conditions

- **Contract duration:** indefinite
- **Estimated annual gross salary:** Salary is commensurate with qualifications and consistent with our pay scales.

The **UAB Research Park is committed to reconcile work and family life** of its employees and is offering extended vacation period and the possibility to benefit from flexible working hours.

Application Procedure

All applications must include:

1. A motivation letter
2. A complete CV including contact details.

All Applications must be addressed to oferta.parc@uab.cat before **March 15th, 2024**.